



Curriculum Vitae

Markus SCHLAGENHOF

born on 22 November 1965 in Wattwil (Switzerland)

married, two sons



Professional Experience

- Sept. 2016 Delegate of the Federal Council for Trade Agreements, Ambassador, Head of World Trade (Swiss Chief negotiator for WTO and Free Trade Agreements; OECD) and Member of the Executive Board at the State Secretariat for Economic Affairs SECO.
- Negotiating experience: EFTA spokesperson for FTA negotiations with Indonesia and Malaysia, as well as in different meetings (e.g. Joint Committees);
- 2013 – 2016 Minister Counsellor and Head of WTO Division, State Secretariat for Economic Affairs SECO.
- Negotiating experience: Overall WTO coordination; preparation of the 9th and 10th WTO Ministerial Conferences in Bali & Nairobi.
- 2006 - 2012 Head of Trade in Goods Division (as Deputy Head until 2008), Chief negotiator for market access issues, State Secretariat for Economic Affairs SECO.
- Negotiating experience: Chief negotiator for Switzerland/EFTA for trade in goods (including agriculture) in FTA negotiations with China, Japan, Canada, Hong Kong, Turkey, Peru, Columbia, India, Indonesia, Ukraine, Serbia, Bosnia & Herzegovina; Update EFTA Convention (basic and processed agricultural products); Update Protocol No. 2 of the FTA with the EU (processed agricultural products); Article XXVIII negotiations under GATT 1994.
- 2001 - 2006 Counsellor and Deputy Head of the Economic Department at the Embassy of Switzerland in London and Permanent Representative of Switzerland to the London based International Commodity Boards.
- Negotiating experience: Permanent representative of Switzerland in the International Coffee Organization (ICO), the International Cocoa Organization (ICCO), the International Sugar Organization (ISO) as well as in the International Grains Council (IGC) and the Food Aid Convention (FAC)); Chairman of the ICO Council; Chairman of the ICO Executive Board; Vice-Chairman of the ICCO Council; Chairman of the Administrative Committee of the ISO.
- 1998 - 2001 Advisor to the Division of Technical Barriers to Trade (as of October 1999 as Deputy Head), State Secretariat for Economic Affairs SECO.
- Negotiating experience: Negotiation of Mutual Recognition Agreements (MRA) with the EU, Canada and the Czech Republic; Triennial Review of the WTO TBT Agreement.
- 1995 - 1998 Advisor to the Division of World Trade / WTO, Swiss Federal Office for Foreign Economic Affairs.
- Negotiating experience: Accession of China and Chinese Taipei to WTO; WTO Information Technology Agreement (ITA); Update of the WTO Pharma Agreement; Harmonisation of autonomous rules of origin in WTO.

1991 - 1994 Research assistant to Prof. Dr. E.-U. Petersmann at the Institute for European, economic and comparative law at the University of St. Gallen (Switzerland)

Education

1994 - 1995 Postgraduate studies at the University of Leicester, UK (LL.M. in European and International Trade Law); Master thesis: "Trade Measures Based on Environmental Processes and Production Methods (PPMs)"; Scholarship: British Chevening Scholarship (Revisuisse Price Waterhouse Award)

1989 - 1991 Graduate studies at the University of St. Gallen (HSG) in economics, public and European law and political science (M.A. HSG)

1986 - 1988 Undergraduate studies at the University of St. Gallen (HSG) in business administration, economics and law

1981 - 1986 Gymnasium Bethlehem in Immensee, Switzerland, Matura Typus E (economics)

Languages

German (mother tongue), French, English and basic knowledge in Italian.